

## FREE REPORT #2 From Tricia

### **BUYERS: Save Thousands When You Buy Your New Home!**

Buying a home is a great investment, possibly the largest investment you will ever make, so it seems logical that you would want to invest your money wisely when the time comes to purchase a new home. The following report will tell you simple but often-overlooked procedures that will allow you to maximize the return of the dollars you invest on your new home.

#### **When Considering A Home Purchase**

Most homebuyers have two primary considerations when they start looking for a home. First, you want it to meet your needs and desires, and secondly, you want to get the best buy possible to obtain your new home. Successful homebuyers emerge from a sale with the features they want in their new home at the best price available in the market.

#### **Know what you are looking for in a home.**

Take the time to write up a list of your practical needs when shopping for a home. Once you complete that list, then make another list of desires. When you

go out and actually begin viewing houses, be sure your choice is one that fulfills most of your needs. It is not uncommon for someone to start out with very specific needs and wants but fall in love with a home offering different features. Ideally a house will come along that has all of your needs and desires, but sometimes that doesn't occur. Be careful not to get caught up in the excitement of home shopping and end up with a home that is not as close to perfect as possible. In the long run, finding a home that best suits all of your needs will be more satisfying than a house that has a few fancy features but ultimately is an inconvenience.

#### **Get Pre-Qualified by a Professional Mortgage Lender**

You should be pre-approved for a loan by a professional mortgage lender. By understanding what you can afford, you will not spend time looking for homes that are out of your price range. You also need to understand the various financial aspects of the sale, from whether to spend more up front or make a smaller down payment and work with a larger loan. There are several costs to consider

in the process of buying a home. Your REALTOR can recommend a reputable mortgage lender who has the reputation of providing excellent service and good rates. Remember, the backbone of any financial transaction is knowing what you are capable of before you hit the negotiating table. **Being pre-qualified will allow you the freedom to select the house that best fits your budget with confidence.**

### **Choose your Agent wisely**

Any agent will show enthusiasm and will want to help you locate your new home; they need:

- A. Experience at assisting buyers in locating the best home.
- B. Ability to use technology to search the market thoroughly.
- C. To review with you comparable home sales in the area you choose.
- D. Information pertaining to new homes coming on the market that other agents do not know of.

**Working with a full-time professional real estate agent is a must.** Choose your agent by asking questions of him or her. Find out how knowledgeable they are about houses currently for sale in your price range and also of houses that have recently sold.

Can they recommend a Mortgage broker with great customer service and low rates to assist your new buyer with financing? A good listing agent can get your house sold quickly at **TOP DOLLAR** and help you find a new home.

**Thank you for requesting a copy of this free report on TIPS FOR SAVING THOUSANDS when you buy a new home. For prompt, courteous, professional service, call Tricia or Jon:**

**Direct: Tricia 1-(520)-981-0975**

**Jon 1-(520)-400-3750**

You can email us at:

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To view thousands of area homes for sale visit our websites at:

[www.calltricianow.com](http://www.calltricianow.com)

[www.calljonnow.com](http://www.calljonnow.com)

**Have questions, need advice you can count on or just want to discuss this further?**

**Don't waste any more time; pick up the phone and call me now! We are here to help!**

*I appreciate you as a client and a friend. I appreciate your business, your loyalty, trust and your referrals. It is my goal to provide the very best counsel, advice and service possible for your real estate needs. If I may ever be of assistance to you, a relative, friend or co-worker please don't hesitate to call me. I look forward to the opportunity to serve you.™*